

# MIDWEST MOUNTAINEERING SPRING EXPO

## 2017 CANOE KAYAK PADDLE BOARD AUCTION

### SELLING PROCEDURE

You may drop off your canoe, kayak or paddleboard starting at 7 am on April 29, 2017. Boats are sold in the order they arrive. Volunteers will assist you in unloading and carrying your boat.

We will then give you a contract to completely and legibly fill out on both sides.

We will also give you a numbered lot sticker that you should place on the bow of your boat.

The auction staff will write your boat's lot number on your contract.

If you have a reserve, we will give you a reserve sticker also that you should also place on the bow of your boat.

There will also be a numbered business card on your contract. Our staff person will remove that and write your boat's lot number on the back of the business card. You should keep the business card to show the cashier when you pick up your check for your boat.

If you brought a Registration Card please place it in a baggy and tape it to the boat. Obtain the signature of the registered owner if that is not you.

After your boat is checked in and your contract is filled out, you then take your contract to the check-in tables where your information will be entered into our computer system. Please have your driver's license out for scanning.

This will complete the Check-In process

### **RESERVES**

**We recommend that you do not place a reserve on your canoe or boat.** There have been a number of times when sellers have lost a sale that they really would have liked to make because their reserve was set too high. If you still decide to place a reserve on your boat, ask yourself this question: "Would I sell the boat for \$25 less?" If so, you should lower your reserve until you would walk away from any bid that is \$25 less than your



19803 Nowthen Blvd. NW

Nowthen, MN 55303-9655

Business Office: (763) 421- 3044

Website: [www.auctionmn.com](http://www.auctionmn.com)

stated amount. If your reserve is not met, the auctioneer will likely ask if you are present when your boat is being sold and ask you if you are willing to accept a lower offer.

There is also a \$20 reserve fee for each boat that has a reserve. This is paid when our clerks enter your information into our system. We will keep the \$20 fee if your boat does not sell. If your boat does sell, we will refund this fee to you.

If you set a reserve for your boat and it does not sell and you do not remain at the auction, we will make an effort to call you at the end of the auction to inform you that your boat did not sell. We cannot guarantee that we will be successful in our attempt to reach you and we take no responsibility for any boat left on the premises.

If your boat does not sell, you will be able to load your boat and remove it from the auction site right away. We will attach a pink "No-Sale" ribbon to indicate to the Minnesota Rover volunteers that you are removing a boat that did not sell. You may be asked by the Rovers to identify yourself with your driver's license to confirm that the boat belongs to you.

## **PAYMENT**

We recommend that you stay on the auction site for the auction. That way you will know if your boat has sold or not and you will be able to be paid for your boat at the auction if you chose. Payment will be made by an AAA Auction business check. The check cannot be written until the buyer has paid for your boat but we request that the buyers make prompt payment to limit the amount of time that you will need to wait.

A list will also be posted under the white canopy in the cashier area in the parking lot next to the building across the street from the auction that will show the selling price of each boat, so you can check there to see if your boat sold and for how much.

If you would like to be paid at the auction, please see the cashier under the white canopy. Show the cashier your driver's license and the business card with your seller number. She will then issue you a check for the sale proceeds less a commission of 15%. If you had a reserve on your boat, she will refund your \$20 reserve fee at that time also.

If you are not paid at the auction we will mail you a check during the next week. We will try to post the sale information for each boat on our web site as well at [www.auctionmn.com](http://www.auctionmn.com). You are also welcome to call us at (763) 421-3044 on Monday morning and we will be happy to inform you regarding the sale price of your boat.



**19803 Nowthen Blvd. NW**

**Nowthen, MN 55303-9655**

**Business Office: (763) 421- 3044**

**Website: [www.auctionmn.com](http://www.auctionmn.com)**